

# Pricing Guide

Pure Storage on Equinix Metal is storage as-a-service fully hosted and operated by Equinix. Customers pay for usage per month, with minimum commits for capacity and 1-year term.

## Includes:

- Use of single-tenant Pure Storage appliance(s), proximate hosting and spine-leaf networking between Equinix Metal compute and storage.
- Operation and maintenance of the storage appliance(s).
- 24/7 support by Equinix for hosting and networking, with available support from Pure Storage for storage-specific issues.

# Catalog

SERVICES	BLOCK				UNIFIED FAST FILE AND OBJECT			UNIFIED DATA REPOSITORY
Tiers	Ultra	Premium	Performance	Capacity	Ultra	Premium	Performance	File & Object
Sample use cases	In Memory DB	Oracle, VDI / Virtualization, Production Database, Containers		IoT Capacity Snapshots	High Performance Computing, AI/ML, EDA	High Performance Analytics	Rapid Restore, Artifact Repositories, Software Development	Information preservation, Longterm Backup & Retention, Regulatory, Compliance, & Business Policy Archiving, Spinning Disk Replacement
Relative Performance*	20x	10x	5x	1x	6.5x	2.5x	1x	0.5MB/s**
Minimum Capacity Commitment	50 TiB			200 TiB	75 TiB	100 TiB	150 TiB	1.5 PiB
Minimum Term Commitment	12 months							36 months
Starting MSRP per GiB/month	Please contact your Account Executive							

\*Relative Performance in Block IOPs or File/Object Throughput only. Does not apply to Unified Data Repository.

\*\*Unified Data Repository minimum performance only, relative performance not available for Unified Data Repository.

## Pricing tables

Pure sizes are based on TiB. Multiply TiB by 1024 to convert to GiB. All pricing below is listed per GiB.

Additional usage of Pure Storage on Equinix Metal above the committed amount is billed at 50% above committed rate.

**Two list prices based on the type of data:**

1. Uncompressed and non encrypted
2. Pre-compressed, reduced and encrypted (PRE) - only for Block Ultra, Premium and Performance

## Pure Block Capacity

- 200TiB Minimum
- All pricing is per GiB per month

TiB (effective)	200-399 TiB	400-599 TiB	600-899 TiB	900-1199 TiB	1200-1799 TiB	1800+ TiB
12 months	\$0.074	\$0.057	\$0.048	\$0.042	\$0.039	\$0.037
36 months	\$0.063	\$0.048	\$0.040	\$0.035	\$0.032	\$0.031

## Unified Fast File and Object (FlashBlade)

150 TiB Minimum\*

TiB (effective)	150 TiB minimum
12 months	Starting at \$0.167
36 months	Starting at \$0.153

Other Pure UFFO performance tiers & UDR-FO (1,500 GiB min) pricing also available through special request via Equinix Sales.

# Uncompressed and non-encrypted

## Block performance

- 50 TiB Minimum\*
- All pricing is per GiB per month

TiB (effective)	50-199 TiB	200-399 TiB	400 - 799 TiB	>800 TiB
12 months	\$0.153	\$0.122	\$0.109	\$0.100
36 months	\$0.140	\$0.111	\$0.098	\$0.089

## Block premium

- 50 TiB Minimum\*
- All pricing is per GiB per month

TiB (effective)	50-199 TiB	200-399 TiB	400 - 799 TiB	>800 TiB
12 months	\$0.207	\$0.173	\$0.155	\$0.142
36 months	\$0.189	\$0.156	\$0.140	\$0.128

## Block ultra

- 50 TiB Minimum\*
- All pricing is per GiB per month

TiB (effective)	50-199 TiB	200-399 TiB	400 - 799 TiB	>800 TiB
12 months	\$0.379	\$0.333	\$0.301	\$0.278
36 months	\$0.344	\$0.300	\$0.271	\$0.251

# Pre-compressed, reduced and encrypted (PRE)

## Block performance

- 50 TiB Minimum\*
- All pricing is per GiB per month

TiB (effective)	50-199 TiB	200-399 TiB	400 - 799 TiB	>800 TiB
12 months	\$0.276	\$0.236	\$0.214	\$0.198
36 months	\$0.251	\$0.214	\$0.192	\$0.176

## Block premium

- 50 TiB Minimum\*
- All pricing is per GiB per month

TiB (effective)	50-199 TiB	200-399 TiB	400 - 799 TiB	>800 TiB
12 months	\$0.385	\$0.338	\$0.306	\$0.283
36 months	\$0.349	\$0.305	\$0.276	\$0.255

## Block ultra

- 50 TiB Minimum\*
- All pricing is per GiB per month

TiB (effective)	50-199 TiB	200-399 TiB	400 - 799 TiB	>800 TiB
12 months	\$0.728	\$0.658	\$0.598	\$0.554
36 months	\$0.659	\$0.593	\$0.539	\$0.499